

# PERCANA: Outsourcing Solutions

## THE PROBLEM

More than ever before, it is essential for Life and Pension organisations to be equipped to respond to increasing customer expectations, spiralling costs and lower margins in today's highly competitive and constantly evolving markets. Organisations must be positioned to respond quickly and effectively to an unprecedented level of regulatory, technical, operational and financial challenges that continue to arise.

## THE SOLUTION

Percana offer a suite of outsourcing services that enable our customers to meet these challenges with confidence. Free to focus resources on core competencies and business objectives, our customers can leverage this competitive advantage while significantly reducing overheads. Imagine being able to launch new products quickly and efficiently, without the burdens imposed by procedural and technical restrictions. This ability, along with tight budgetary control, fund administration and investment accounting among others, gives our customers a distinct advantage in the market.

## OUR COMMITMENT

At Percana we are dedicated to providing innovative and competitive Outsourcing Services of the highest quality and flexibility. We strive to maintain our successful track record by building and enhancing close working relationships with our customers and placing their needs first.

## EXPERIENCE

Extensive experience combined with expertise in the areas of Life and Pensions, technology and finance

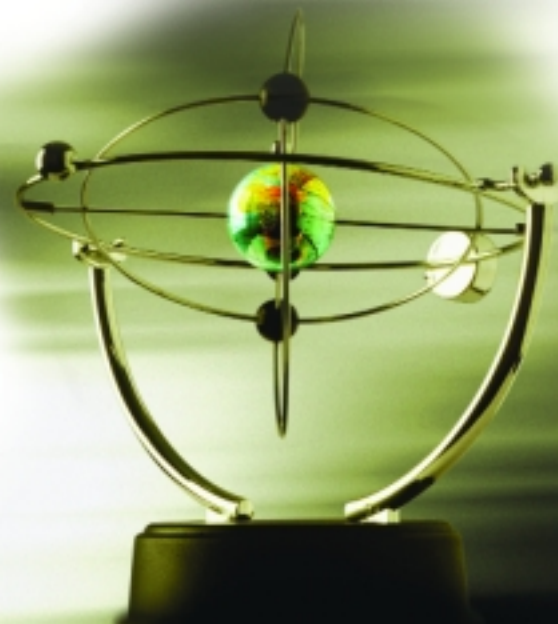
allow us to provide a reliable, innovative and flexible suite of services and solutions. At the cornerstone of our outsourcing offerings is ECLIPSE, our enterprise software solution for Life and Pension administration.

## INNOVATION

ECLIPSE's use of leading edge technologies, its unique design and delivery capabilities supporting the complete range of policy servicing transactions allow Percana's service offerings to respond to the changing needs of the marketplace in a timely and cost effective fashion.

## FLEXIBILITY

Percana's proven, flexible and highly efficient service and industry expertise combine to deliver all our customers with greater budgetary control, reduced operating costs and a high speed-to-market for new products.



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## YOUR NEEDS

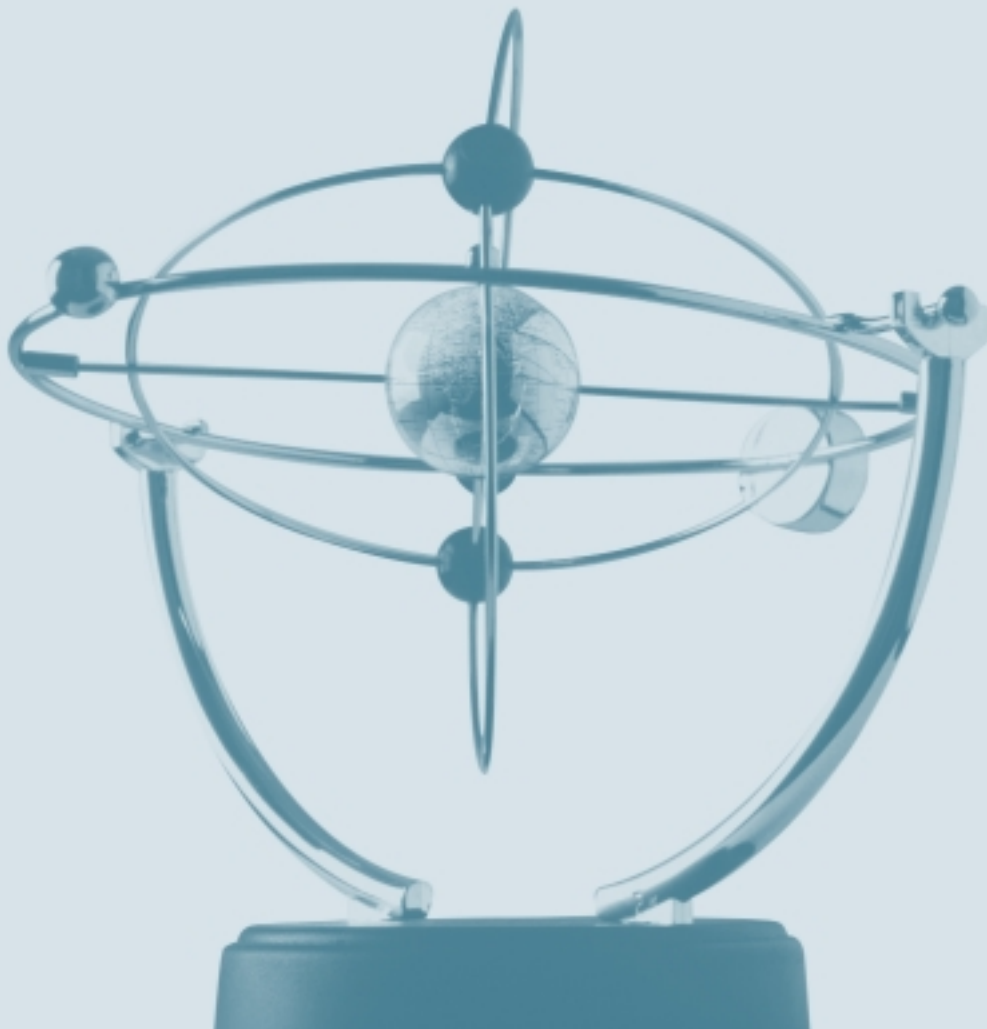
Percana offer a comprehensive range of service options including end-to-end policy administration, management information reporting, fund administration, investment accounting and regulatory reporting.

## FEEL SECURE

Because we understand your business needs, Percana's capability and experience extends to assisting our customers in making the transition to an outsourcing model as easy as possible, minimising the impact to your business.

## COMPLETE YOUR VISION

Our combination of expertise, flexible service delivery and cost efficiency ensures that Percana's offerings are unparalleled in the marketplace. With our proven track record in delivering a high quality service offering we can make our customers' long-term vision become a reality.



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